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Press Release

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## **New ADTRAN NetVanta Unified Communications Solution Portfolio Delivers Personalization for Businesses of All Sizes**

### *Versatility and Return on Investment Hallmarks of New Solutions*

HUNTSVILLE, Ala.--(December 14, 2009)—ADTRAN<sup>®</sup>, Inc., (NASDAQ: ADTN), a leading provider of converged communications solutions, today announced the introduction of the NetVanta<sup>®</sup> Unified Communications (UC) Solution Suite. These solutions deliver the features you expect from Unified Communications, such as voice mail, unified messaging, fax server, and auto attendant, with a twist. The NetVanta UC solutions deliver the flexibility and simplicity to enable personalized unified communications for each individual user and each unique business practice or process. The system fits the user and application versus the user being forced to adapt to the solution. This enables improved business processes and productivity that take any business to the next level. NetVanta UC solutions are designed to accommodate from five to over 2,000 users per server making these solutions perfect for a wide range of businesses from SMBs to large distributed enterprises. The simplicity, ease of use, flexibility and rich feature set make NetVanta UC solutions ideal for a variety of vertical markets including: banking, hospitality, education, health care, retail and real estate, among others.

“As businesses look to streamline their operations, they are looking for ways to increase productivity and reduce costs while preserving a high level of customer satisfaction – the NetVanta UC solution suite uniquely allows them to meet these objectives,” said Tim Saunders, vice president of product management, ADTRAN Enterprise Networks Division. “ADTRAN’s NetVanta UC solutions are flexible and customizable to address the specific needs of each business and individual user. These solutions allow businesses, regardless of size, to streamline business operations, improve communications, increase productivity and reduce costs.”

“We are seeing increasing demand for unified communications solutions among businesses of all sizes. Customers want a solution that can be customized to meet their needs, is easy to use and will save them money,” said Justin Sowa, Highrise Communications Inc. “We have been looking for a great new product and ADTRAN’s NetVanta UC solutions uniquely meet these goals. Our customers have asked for a product that extends the functions of PBX, allowing the end users to control how and where they receive calls. These solutions are designed with each individual business and user in mind. No matter how large or small, the business can select a solution that is right for it and customize it to meet their unique needs. We are eager to provide our customers with this solution.”

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The NetVanta UC Solutions Suite includes the following:

### **NetVanta UC Server**

The NetVanta UC Server is designed for businesses and enterprises with an existing PBX. This solution allows customers to leverage their investment in legacy business communications systems and transition to IP telephony at their own pace. The NetVanta UC Server is a software application designed for Microsoft Windows platforms and scales up to 2,000 or more users per server. As a centralized UC solution, it is capable of supporting unified communications on one or more different types of PBXs from a variety of leading manufacturers. This feature-rich platform includes a wealth of UC capabilities including: unified messaging, fax server, auto-attendants, personal assistants, graphical drag-and-drop non-programmatic service creation, response (IVR) for inbound and outbound calling services, integration with ODBC databases, text to speech, one number services, call redirection services, notifications, and more.

### **NetVanta Business Communications System**

This solution combines ADTRAN's award-winning NetVanta 7000 Series IP-PBXs with the NetVanta UC Server enhanced with additional features such as click-to-dial capabilities and an integrated conference server. The solution also includes NetVanta UC Server's database connectivity option. The NetVanta Business Communications System provides an innovative, cost-effective Voice over IP (VoIP) and UC solution that enables businesses to simplify the migration to VoIP and eliminate complicated network assessments and equipment interoperability issues. Together, this hardware/software system is a perfect solution for small to medium-sized enterprises requiring an IP-based voice system with full UC capabilities. This solution supports up to 100 users per platform and is designed for new installations or remote locations where a complete voice/data/security platform is needed.

### **NetVanta Enterprise Communications Server**

The NetVanta Enterprise Communications Server provides a complete IP-based voice and unified communications system for larger enterprises, scaling from 5 to over 2,000 users on a single server. Designed for use with Microsoft Windows and Active Directory, this feature-rich, SIP-based platform offers a full soft IP-PBX that is complemented with all the UC features of NetVanta UC Server, plus click-to-dial, an integrated conference server, and a paging server for overhead paging. With the NetVanta Enterprise Communications Server, businesses of all sizes can drive their Return on Investment (ROI) by bringing voice, email, fax, paging, emergency notification, corporate data and more together in phone-based applications that streamline and automate business processes and customer service.

### **NetVanta Business Application Server**

The NetVanta Business Application Server enables users and businesses to easily implement communications-oriented business process automation. Scalable to more than 200 concurrent calls, this Microsoft Windows based software solution allows businesses of all sizes and types to implement cost-effective Communications Enabled Business Processes (CEBP). The solution leverages the graphical drag-and-drop non-programmatic service creation environment that is common across all NetVanta UC solutions to allow IT and telecom professionals to quickly and easily create tailored communications services, eliminating the expense of costly professional services. Easy-to-use database capabilities enable queries to leverage data in Line of Business (LOB) application databases using built-in functions such as dial-for-data, retrieve, update, add, and delete database fields. The NetVanta Business Communications Server also provides fax capabilities to integrate fax reception and transmission into communications services, a paging server to integrate overhead paging, and on-the-fly email creation capabilities, all of which operate in conjunction with ODBC databases. Useful as a standalone solution or with existing PBXs or collaborative solutions such as Microsoft OCS or IBM Lotus Sametime, the NetVanta Business Application Server lets businesses drive workforce automation, increase productivity and improve organization responsiveness with fast Return on Investment (ROI).

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### **About ADTRAN**

ADTRAN, Inc. is a leading global provider of networking and communications equipment, with a portfolio of more than 1,700 solutions for use in the last mile of today's telecommunications networks. Widely deployed by carriers and enterprises alike, ADTRAN solutions enable voice, data, video, and Internet communications across copper, fiber, and wireless network infrastructures. ADTRAN solutions are currently in use by every major U.S. service provider and many global ones, as well as by thousands of public, private and governmental organizations worldwide.

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