



# SMOOTH, EFFICIENT DEPLOYMENTS

## ProStart | ProCloud and vWLAN

### Overview

ADTRAN's ProStart<sup>SM</sup> helps customers **cost-effectively and quickly deploy a high performance, reliable wireless network.**

With ProStart, you have the expertise to deploy your ADTRAN® network solutions, either for a greenfield application, redesigning networks, or deploying existing hardware in

new applications or new locations. ProStart can provide the level of support you need—whether it is the full turnkey solution, remote support, or partner support.

From a single site install to a complex multi-site installation, ProStart will assist with a comprehensive set of services.



**SITE  
SURVEYS**



**REMOTE  
INSTALLS**



**ONSITE  
INSTALLS**

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## **Site Surveys**

Utilize site surveys to ensure you are getting optimized performance from your ADTRAN solution. ProStart offers:

- Remote predictive site surveys for indoor deployments prior to installation
- Onsite Wireless Surveys either pre-installation or post-installation

## **ProStart Remote Installation**

ProStart Remote is best suited for ProCloud and Bluesocket vWLAN implementations where you would like to retain ownership of the physical, onsite activities. ADTRAN's engineers will remotely direct the customer or partner with installing the network. ProStart Remote:

- Offers solutions tailored to each site's design requirements

- Ensures a high-level of customer satisfaction working towards agreed time lines and milestones
- Shares best practices to drive efficiency
- Supplies a single point of contact for the customer through all steps of implementation

## **ProStart Onsite**

For complex, multi-site installations or customers who prefer a turn-key implementation ProStart Onsite is the ideal solution. ProStart Onsite:

- Represents the highest level of installation service with end-to-end support provided by ADTRAN
- Includes comprehensive services including remote predictive surveys, configuration, test and turn-up, and physical AP installation

# ProStart | ProCloud and vWLAN

## ProStart for ProCloud and Bluesocket vWLAN

ProStart Services	Access Points	
	Remote Install	On-Site Install
<b>Project Management</b>		
Dedicated ADTRAN Project Manager	•	•
Dedicated ADTRAN Project Engineer	•	•
ADTRAN On-Site Technician		•
<b>Wireless Survey</b>		
Remote Predictive Survey*	Sold Separately	•
Onsite Passive Wireless Site Survey	Sold Separately	Sold Separately
<b>Implementation</b>		
Custom Data Gathering	•	•
System & AP Configuration	•	•
Physical Mounting of AP		•
Connection of AP to Existing Cabling		•
Run New Cabling	Sold Separately	Sold Separately
<b>Test and Turn-up</b>		
Remote Support	•	•
On-Site Technician		•
Post Install Coverage Validation	Remote Support	On-Site Support
<b>Warranty</b>		
14 Calendar Day Labor Warranty	•	•

## Why ADTRAN?

### Excellence in Installation and Support

- Delivers unprecedented value, ensuring your ADTRAN solution is deployed on time and with excellence

### Comprehensive ProServices

- Includes ProStart (installation), ProCare (support and maintenance) ProCare Help Desk, and ProCloud (managed services)
- Can be customized to meet specific business needs

### Faster Rollouts

- Options for ADTRAN ProStart engineers to stage and configure equipment ahead of actual installation

### Installation Warranty

- 14 calendar-days labor warranty for all ProStart services
- Includes remote configuration adjustments to fine tune the network

### Peace of Mind

- Continued maintenance and support for your ADTRAN network with comprehensive ProCare services
- Offload IT burdens and improve user experience with our optional 7x24 Wi-Fi Help Desk

### For More Information

- For a detailed description of these service offerings, go to [www.adtran.com/prostart](http://www.adtran.com/prostart) or contact the ProStart Implementation Team at [prostart@adtran.com](mailto:prostart@adtran.com) or 888-874-2237





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## Ordering Information

Description	Part Number
<b>Site Survey</b>	
<b>Remote Predictive Site Survey</b> <ul style="list-style-type: none"> <li>For an indoor ProCloud or vWLAN deployment prior to installation. Includes remote data gathering and creation of heatmaps. Valid up to 40,000 sq. feet or 4 floors</li> </ul>	1100ALR001WIFSV
<b>Onsite Wireless Survey</b> <ul style="list-style-type: none"> <li>For indoor ProCloud or vWLAN deployments, either pre-installation or post-installation. Includes purpose statement, survey information, RF analysis (heatmap), AP placement map, capacity, channel and power plan. Valid for 5,000 sq. feet (minimum quantity - 2).</li> </ul>	1100ALS001WIFSV
<b>Installation (Up to 15 APs) - Remote and Onsite</b>	
<b>ProStart Remote for 15 APs or Fewer</b> BSAP 1920, 1925, 1930, 1935, 1940, 2030, 2035, 2135 (per AP) <ul style="list-style-type: none"> <li>For remote installation of 15 APs or fewer, or used when adding APs to an existing network. Includes remote configuration, testing, and turn-up support.</li> </ul>	1102ALR2101WIF1
<b>ProStart Onsite for 15 APs or Fewer</b> BSAP 1920, 1925, 1930, 1935, 1940, 2030, 2035, 2135 (per AP) <ul style="list-style-type: none"> <li>For onsite installation of 15 APs or fewer, or used when adding APs to an existing network. Includes configuration of access point, remote support during test and turn-up, onsite mounting of AP (up to 12 ft ceilings) and connection to existing cabling infrastructure.</li> </ul>	1102ALS2101WIF1
<b>Installations (More than 15 APs) - Remote</b>	
<b>ProStart Remote for ProCloud or vWLAN</b> <ul style="list-style-type: none"> <li>Base installation service for each project. Must be purchased in conjunction with ProStart Remote Installation for Bluesocket APs.</li> </ul>	1100ALR1001WIF1
<b>ProStart Remote for Bluesocket APs</b> BSAP 1920, 1925, 1930, 1935, 1940, 2030, 2035, 2135 (per AP) <ul style="list-style-type: none"> <li>For remote installation of Bluesocket APs. Includes remote configuration, testing, and turn-up support.</li> </ul>	1100ALR2101WIF1
<b>Installations (More than 15 APs) - Onsite</b>	
<b>ProStart Onsite for ProCloud or vWLAN</b> <ul style="list-style-type: none"> <li>Base installation service for each project. Must be purchased in conjunction with ProStart Onsite Installation for Bluesocket APs.</li> </ul>	1100ALS1001WIF1
<b>ProStart Onsite for Bluesocket APs</b> BSAP 1920, 1925, 1930, 1935, 1940, 2030, 2035, 2135 (per AP) <ul style="list-style-type: none"> <li>For onsite mounting of each Bluesocket AP included in the project. Includes configuration of access point, remote support during test and turn-up, onsite mounting of AP (up to 12 ft ceilings) and connection to existing cabling infrastructure.</li> </ul>	1100ALS2101WIF1

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