



# ProCloud Network Management

## Highlights

- Eliminates upfront capital investment
- Low monthly recurring fee as part of overall managed service
- 24-month support and maintenance
- Service as a tax deductible expense
- Plug-and-play activation
- Next business day defective equipment replacement
- New features and software updates included

## Take Your Business to New Heights with Cloud Services

The trend toward Cloud Services (Software as a Service, Infrastructure as a Service, etc.) has been growing for some time. As companies have increased their knowledge of cloud services, they are becoming more agile and efficient.

The SaaS model that was previously only available to larger enterprises is now trickling down to smaller businesses. Remember when a big business would traditionally buy a Customer Relationship Management (CRM) platform; now anyone is able to “rent” a seat on Salesforce.com. And small business customers who used to spend a fortune for an inventory management and POS system can now rent one from Quickbooks Online or elsewhere.

ADTRAN recognized the value of shifting to cloud services and was the first solution vendor to introduce cloud-managed Wi-Fi® and switches in the market. With the introduction of ProCloud Subscription Services, a worry-free cloud managed network is available as a simple monthly subscription.

# ProCloud

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## The Solution — ProCloud Network Management

A monthly business subscription holds a great deal of appeal. After all, it mirrors how we consume services in our personal lives. Whether it's a subscription to Netflix or paying a monthly bill for your car lease or cable TV, the idea of a recurring charge that includes equipment "rental" is a part of our culture. It provides the ability to remain flexible yet always have access to the latest generation of technology.

ProCloud Network Management offers a pay as you go solution for the broadest range of enterprise-class networking solutions that combines hardware and software management as part of a fixed monthly price.

ProCloud Network Management helps grow your business:

- Low monthly payments
- No need to spend any capital to invest in equipment
- Tax deductible expense
- No depreciation costs or personal property taxes, common with capital purchases
- Lower IT salary costs by providing a management platform that supports:
  - Quick activation of services
  - Backup services in case the hardware fails
  - Maintenance and customer support built into the service
  - Automatic firmware upgrades
  - Monthly reports to address operational efficiencies
  - New features and applications available at the click of a mouse

With ProCloud Network Management, you have the ability to quickly activate services and take advantage of a cost effective services model.

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## Quickly Subscribe to New Services

Our network management capabilities comprise a host of tools and applications to conduct real-time device monitoring and manage overall network health. These include automatic configuration and backup as well as firmware management and many other advanced yet easy-to-use tools and interfaces.

## Complete Worry-Free Solution

ADTRAN's ProCloud Network Management is a complete Network-as-a-Service (NaaS) solution. The service bundles enterprise-class equipment with 24 month ProCloud support and maintenance services.

With ProCloud Network Management you get:

- Firmware and software updates and upgrades, at no extra charge
- Next business day advance hardware replacement of defective equipment
- Automatic backup of configurations to the cloud, ensuring faster disaster recovery
- 24/7 online support community access with phone support from 8 am to 5 pm CT to resolve technical issues
- Optional 24x7 end-user Help Desk that provides first response to wireless user connectivity issues.

## Full Range of Wired and Wireless Managed Voice and Data Services

ADTRAN offers the broadest range of enterprise class solutions available as a service for all your network needs. Combined with the powerful features included in our network management, you can help address today's highest networking priorities.

## 802.11ac Wi-Fi Access Points

Our high-performance APs, with Wave 2 technology, are a perfect fit for customers of all sizes, including retail, hospitality, and healthcare. Completely plug-and-play, our APs are controlled and managed from the cloud and include a built-in firewall and unmatched security at the edge.



## Ethernet Switches

Our business-class Ethernet switches are ideal for Small- and Medium-sized Businesses (SMBs) or multi-site networks. The line includes Gigabit Ethernet models, as well as our ActivReach technology, which triples the reach of standard Ethernet, delivering voice, data and video across any grade of wiring.



## Gigabit Routers

Our routers offer the industry's broadest selection of solutions for Wide Area Network connectivity, allowing you to connect customers with confidence. We offer modular and fixed-port access solutions to fit every customer's routing needs enabling reliable, flexible connectivity in a cost-saving chassis.



## Voice Gateways

Our market-leading voice gateways provide a cost-effective IP network strategy for VoIP deployment, with support for legacy equipment. Partners can deliver SIP trunks, hosted PBX and other integrated voice and data services quickly and cost-effectively.



## Session Border Controllers

SBC feature packs available with our routers and gateways provide SIP interoperability at customer premises creating a migration path to various services, from business trunking to hosted VoIP. Our SBCs provide the tools necessary to normalize, secure and troubleshoot the SIP to SIP communication between a carrier network and the customer.





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