

ADTRAN Sales Professional for Internetworking (ASP/IN) (Online Training)

ADTRAN Sales Professional for Internetworking (ASP/IN) certification is designed specifically for networking professional working primarily in non-technical capacities such as sales, marketing, and management. This certification will assist you how to qualify a sales opportunity for ADTRAN's internetworking products and solutions (NetVanta routers, switches, switch-routers, and WiFi, IP Business Gateways). This training will empower students with applications as well as key features and benefits that differentiate them from the competition. The learner must pass the ASP/IN exam to obtain the ASP/IN certification. You must enroll in the ASP/IN exam separately.

To enroll, go to www.adtranuniversity.com.

Course Content

- NetVanta Ethernet Switches
- NetVanta Routers
- NetVanta Fixed-Port Access Routers
- NetVanta Modular Access Router
- NetVanta MultiService Access Routers
- NetVanta IP Business Gateways
- NetVanta Wireless Products
- NetVanta IP Telephony
- Introduction to ADTRAN Operating System (AOS)
- Management Options
- n-Command

Prerequisites

None

Course Length

Approximately six hours (training length may vary per user)

Who Should Attend

- Sales Professionals
- Marketing Professionals
- Pre-Sales Support
- Value Added Resellers
- Distributors